

AKD Research

research@akdsecurities.net

009221 111 253 111

| Indices | KSE-100 | KSE-30 |
|-----------|-----------|-----------|
| This week | 12,495.68 | 11,671.63 |
| Last week | 12,231.60 | 11,415.20 |
| Change | 2.16% | 2.25% |

| Indices | KMI-30 | Allshare |
|-----------|-----------|----------|
| This week | 22,254.87 | 8,696.45 |
| Last week | 21,867.18 | 8,504.74 |
| Change | 1.77% | 2.25% |

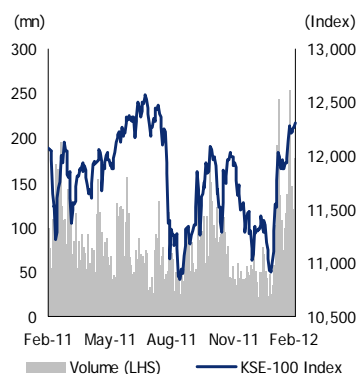
| Mkt Cap. | PkRbn | US\$bn |
|-----------|----------|--------|
| This week | 3,257.09 | 35.89 |
| Last week | 3,185.38 | 35.07 |
| Change | 2.25% | 2.36% |

Avg. Daily Turnover ('mn shares)

| | |
|-----------|--------|
| This week | 175.05 |
| Last week | 169.61 |
| Change | 3.21% |

Top-5 Volume Leaders

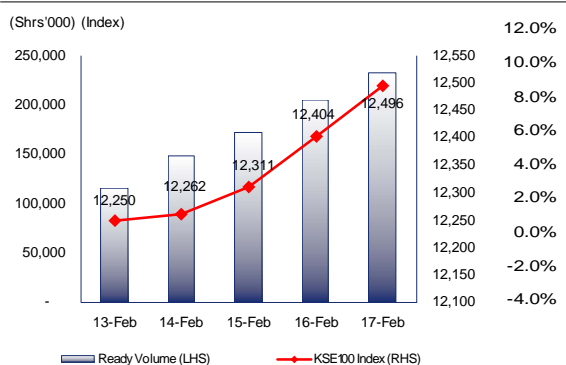
| Symbol | Volume (mn) |
|--------|-------------|
| JSCL | 135.68 |
| ANL | 80.52 |
| FCCL | 52.88 |
| DGKC | 46.29 |
| LPCL | 38.28 |



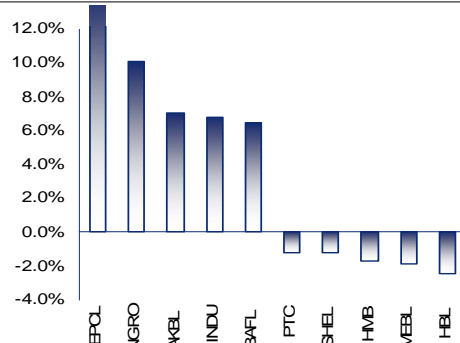
Weekly Review

The benchmark KSE-100 Index gained 2.16%WoW to close on 12,495.68 points with average daily volumes edging higher by 3.21%WoW to 175.05mn shares. Market volumes were led by side stocks including JSCL, ANL, FCCL and LPCL. While the market started the week on a subdued note, likely due to unchanged interest rates in the monetary policy announcement, it built up momentum from Wednesday onwards. As such, the market was buoyed by 1) the WTO General Council's approved for the much awaited "Additional Autonomous Trade Preferences" Package to Pakistan and 2) strong result postings by ENGRO (+10.1%WoW), ABL, AKBL (+7.0%) and DGKC. While earlier announced results came in below-line, EPCL (+14.3%WoW) was the strongest performer on an improved outlook following production stability and general bullish sentiment in the parent Engro Corp. Market sentiment was also supported by reduced noise on the political front (seamless passage of the 20th amendment) coupled with conciliatory overtones from the US, as well as renewed expectations that announced CGT concessions will be formally implemented. On the flipside, decliners within the AKD Universe included HBL (-2.4%WoW), MEBL (-1.9%WoW) and HMB (-1.7%WoW).

Index & Volume Chart



Universe Gainers & Losers



Source: KSE & AKD Research

Outlook

Friday saw the market going up 1.64% in intraday trade before late profit taking eroded DoD gains to 0.73%. While the 7MFY12 CA deficit has widened by 27x YoY to US\$2.63bn, the Jan'12 CA deficit of US\$305mn doesn't contain surprises. As such, we see investor attention staying with the ongoing results season where MCB (CY11E EPS: PkR25.00) and UBL (CY11E EPS: PkR11.15) are scheduled to announce results on Feb 21'12. Other key results later next week are Index heavyweights PTC (Feb 22'12) OGDC (Feb 23'12) and HBL (Feb 24'12).

Important disclosures

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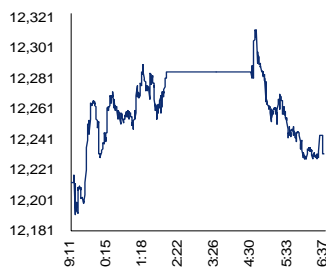
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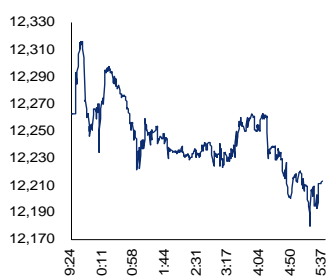
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KSE-100 Intraday Charts

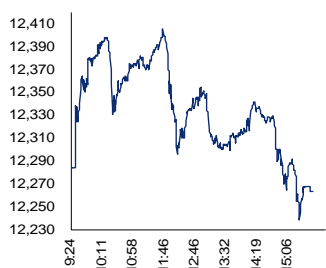
February 17, 2012



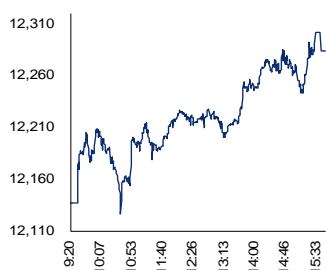
February 16, 2012



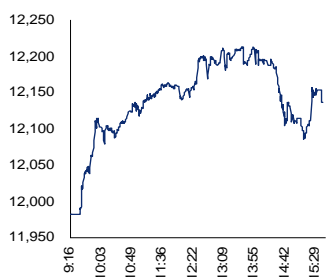
February 15, 2012



February 14, 2012



February 13, 2012



Source: KSE

This Week's Daily Reports

Cotton Outlook & Textile Update (Feb 17, 2012)

Textile Updates: Following the recent floods across eastern part of Australia, the Australian Bureau of Agricultural and Resource Economics and Sciences has cut down its harvest estimate of cotton by 5.6%. Cotton output may be curtailed to 1.08MT compared to the estimate of 1.144MT made on Dec 6'11, before the floods. Decline of 5.6% in forecasted production of cotton in Australia is likely to translate into decline in global export supply by ~1%. Below expectation supplies from Australia may curb global stockpiles and help boost prices in short term. As per Economic Intelligence Unit, average cotton price (Cotlook A) for 2012 is forecasted at US 0.963/lb while it will range between US\$0.90 to 0.95/lb during 2013. The estimates are based upon higher expected cotton production in both 2011/2012 and 2012/2013 and the more long-term reluctance to switch back from man-made fibers as polyester and viscose prices maintain their competitive advantage. On domestic front, WTO General Council has approved much awaited Trade Tariff Concession Package to Pakistan. "Additional Autonomous Trade Preferences" will entertain 75 product lines by granting exemption from import duty. Among these, 20 product lines will be subject to Tariff Rate Quotas (TRQs) while major absentees include bed wares and towels. This exemption will be applicable from Jan 1'12 to Dec 31'13 whereas the EU will have right to extend it for another year. Therefore, by implication, import duties paid after Jan 1'12 will be refundable unless final EU regulation dictates otherwise.

MCB: Expected EPS of PkR25.0 in CY11 (Feb 16, 2012)

MCB is scheduled to announce its full-year CY11 result on Tuesday, Feb 21'12. On a consolidated basis, we expect MCB to post NPAT of PkR20.9bn (EPS: PkR25.00) in CY11 against NPAT of PkR16.8bn (EPS: PkR20.18) in CY10, translating into robust growth of 24%YoY. Sequentially, 4QCY11 NPAT is expected to increase by 10%QoQ to PkR 5.3bn (EPS: PkR3.42) on higher non-interest income and higher pension fund writebacks. Alongside the result, we expect MCB to announce a final cash dividend of PkR3.5/share to bring full year payout to PkR12.5/share, as well as a 10% bonus. Key highlights for CY11E are expected to be 1) 17%YoY NII growth, 2) a contained 3%YoY increase in loan provisions, 3) 31%YoY increase in non-interest income on higher capital gains, dividends & fx income and 4) high admin expense growth of 22%YoY largely due to lower YoY PF reversals. Having gained 38%CYTD, MCB trades at a CY12F P/B of 1.5x and PER of 7.0x where our target price of PkR180/share implies a Neutral stance. That said, we will look to revisit our financial model post release of CY11 result.

UBL: Expected EPS of PkR11.15 in CY11 (Feb 16, 2012)

UBL is scheduled to finalize its full-year CY11 result on Tuesday, Feb21'12. On a consolidated basis, we expect UBL to post NPAT of PkR13.65bn (EPS: PkR11.15) in CY11E against NPAT of PkR11.03bn (EPS: PkR9.01) in CY10, translating into a strong growth of 24%YoY. However, we expect a 27%QoQ decline in 4QCY11 NPAT to PkR3.05bn (EPS: PkR2.49) on higher provisions and sequentially lower NII. UBL should announce a final cash dividend of PkR2.5/share, to bring full year payout to PkR4.0/share, as well as a 10% bonus issue. For CY11E, we expect 1) NII to increase by 16%YoY due to improvement in NIMs, 2) 20%YoY increase in loan provisions on NPL slippage, 3) 16%YoY increase in non-interest income on higher capital gains & fx income and 4) 13%YoY increase in admin expenses. Having gained 16%CYTD, UBL trades at a CY12F P/B of 0.8x and PER of 4.9x where our target price of PkR70/share offers upside of 15% and implies an Accumulate stance. That said, we will look to revisit our financial model post release of CY11 result.

This Week's Daily Reports

MEBL: Expected EPS of PkR4.10 in CY11 (Feb 16, 2012)

MEBL is scheduled to finalize its full-year CY11 result on Sunday, Feb19'12 with a formal announcement expected on the following day. On a consolidated basis we expect MEBL to post NPAT of PkR3.29bn (EPS: PkR4.10) in CY11E against NPAT of PkR 1.82bn (EPS: PkR2.27) in CY10, translating into a robust growth of 80%YoY. We expect the bank to announce a 15% bonus issue while a final cash dividend of PkR0.5/share (to bring CY11 payout to PkR1.5/share) cannot completely be ruled out. Key highlights for CY11E are expected to be 1) robust 60%YoY increase in NII, 2) 19%YoY decline in loan provisions, 3) 208%YoY increase in dividend income & 97%YoY growth in capital gains and 4) high admin expense growth of 32%YoY (branch network expansion + shifting of head office building). Having gained 26% CYTD, MEBL trades at a CY12F P/B of 1.1x and PER of 6.1x, where our target price of PkR24/share offers upside of 9% and implies an Accumulate stance. That said, we will look to revisit our investment case post release of detailed CY11 results.

Auto sales posted growth of 17%YoY in 7MFY12 (Feb 13, 2012)

Latest statistics posted by Pakistan Automobile Manufacturers Association (PAMA) report a growth of 17%YoY in auto sales (Cars & LCVs) in 7MFY12. In this regard, both car and LCV sales reported a growth of 17%YoY to 85,011 units and 11,916 units, respectively. PSMC continued to outperform the industry by reporting a 33% YoY growth on the back of double digit growth in most of its variants. Bolan and Mehran registered respective growth of 43%YoY and 40%YoY due to their scheduled supply to the Government of Punjab for the province's Taxi scheme. While INDU reported sales growth of 4%YoY to 29,462 units, HCAR sales declined by 20%YoY to stand at 6,991 units in 7MFY12. Sequentially, total auto sales registered a growth of 34%MoM in Jan'12, with car sales increasing by 38%MoM and LCV sales reporting a growth of 10%MoM. On the tractors front, total sales declined by 52%MoM in Jan'12 (seasonal effect) and 66%YoY (wiped out sales in earlier months) in 7MFY12. Launch of the Sindh Tractor Scheme (distributing 5k tractors) and AGTL's majority in the said province led to a growth of 4.3xMoM in Jan'12 sales, while MTL's tractor sales declined by 77%MoM on the back of high base and absence of tractor scheme in Punjab. Going forward however, we expect sales to pick up in 4QFY12 with the beginning of the harvest period. In the autos segment, PSMC should remain attractive for 2HFY12, on the back of expected higher volumes. release of CY11 result.

Regional Valuations (2012)

| | EPS Growth | PE(x) |
|-------------|------------|-------|
| Pakistan | 9% | 6.81 |
| Indonesia | 14% | 10.45 |
| Malaysia | 18% | 11.46 |
| Philippines | 11% | 13.12 |
| Vitenam | 13% | 13.28 |
| India | 15% | 14.10 |
| China | 17% | 8.29 |

| % | ROE | Divd Yld |
|-------------|-------|----------|
| Pakistan | 20.89 | 7.67 |
| Indonesia | 21.39 | 2.89 |
| Malaysia | 14.90 | 3.84 |
| Philippines | 15.40 | 2.87 |
| Vitenam | 19.22 | 4.81 |
| India | 16.86 | 1.71 |
| China | 16.11 | 3.24 |

Source: Bloomberg & AKD Universe

PKR/US\$ Trend



Source: Bloomberg

TRJ-CRB Index



Source: Bloomberg

Major World Indices' Performance

| Country | Bloomberg Code | Current | Previous | WTD | YTD |
|------------------|----------------|---------|----------|--------|---------|
| Pakistan | KSE100 Index | 12,496 | 12,232 | 2.16% | 10.12% |
| Srilanka | CSEALL Index | 5,285 | 5,317 | -0.60% | -12.99% |
| Thailand | SET Index | 1,130 | 1,113 | 1.53% | 10.20% |
| Jakarta | JCI Index | 3,977 | 3,912 | 1.64% | 4.04% |
| Malaysia | FBMKLXI Index | 1,557 | 1,562 | -0.29% | 1.73% |
| Philippines | PCOMP Index | 4,881 | 4,784 | 2.03% | 11.64% |
| Vietnam | VNINDEX Index | 403 | 405 | -0.42% | 14.72% |
| Hong Kong | HSI Index | 21,492 | 20,784 | 3.41% | 16.58% |
| Singapore | FSSTI Index | 3,001 | 2,960 | 1.37% | 13.39% |
| Brazil | IBX Index | 21,840 | 21,410 | 2.01% | 10.83% |
| Russia | RTSSTD Index | 10,738 | 10,451 | 2.75% | 11.95% |
| India | SENSEX Index | 18,289 | 17,749 | 3.05% | 18.34% |
| China | SHCOMP Index | 2,357 | 2,352 | 0.22% | 7.17% |
| S&P | SPX Index | 1,358 | 1,343 | 1.15% | 7.99% |
| DJIA | INDU Index | 12,904 | 12,801 | 0.80% | 5.62% |
| NASDAQ Composite | CCMP Index | 2,960 | 2,904 | 1.93% | 13.62% |
| UK | UKX Index | 5,915 | 5,852 | 1.08% | 6.16% |
| German | DAX Index | 6,850 | 6,693 | 2.35% | 16.14% |
| Qatar | DSM Index | 8,544 | 8,690 | -1.68% | -2.68% |
| Abu Dhabi | ADSMI Index | 2,474 | 2,467 | 0.31% | 3.00% |
| Dubai | DFMGI Index | 1,516 | 1,487 | 1.96% | 12.02% |
| Kuwait | KWSEIDX Index | 5,982 | 5,864 | 2.02% | 2.89% |
| Oman | MSM30 Index | 5,654 | 5,622 | 0.56% | -0.73% |
| Saudi Arabia | SASEIDX Index | 6,812 | 6,797 | 0.22% | 6.14% |
| MSCI EM | MXEF Index | 1,049 | 1,042 | 0.68% | 14.50% |
| MSCI FM | MXFM Index | 471 | 472 | -0.41% | 0.74% |

Source: Bloomberg

International Major Currencies

| SPOT | Current | Previous | Chg +/- | WTD | YTD Chg% |
|--------------|---------|----------|---------|--------|----------|
| Dollar Index | 79.220 | 79.114 | 0.106 | 0.13% | 0.12% |
| USD/PKR | 90.835 | 90.750 | 0.085 | 0.09% | 11.13% |
| USD/JPY | 79.300 | 77.610 | 1.690 | 2.18% | -2.99% |
| EUR/USD | 1.319 | 1.320 | -0.001 | -0.04% | -1.26% |
| GBP/USD | 1.583 | 1.576 | 0.007 | 0.48% | 2.21% |
| AUD/USD | 1.076 | 1.067 | 0.008 | 0.77% | 5.77% |
| NZD/USD | 0.835 | 0.827 | 0.009 | 1.05% | 8.02% |
| CHF/USD | 0.916 | 0.917 | 0.000 | -0.03% | -1.83% |
| CAD/USD | 0.994 | 1.002 | -0.007 | -0.72% | 0.05% |
| USD/KRW | 1,125 | 1,126 | -1.450 | -0.13% | 0.01% |
| CNY/USD | 6.291 | 6.294 | -0.004 | -0.06% | -4.70% |

Source: Bloomberg

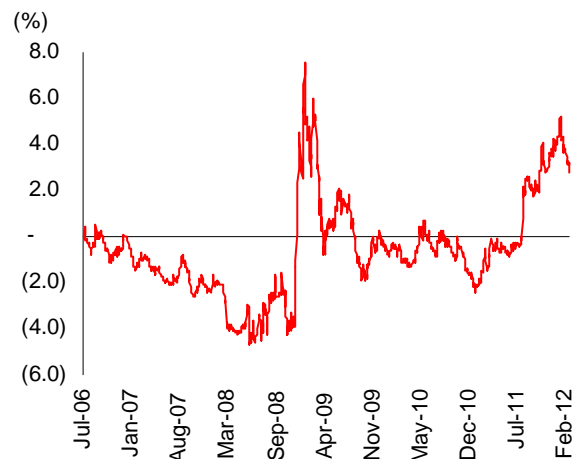
Commodities

| SPOT | Units | Current | Previous | WTD | YTD |
|------------------|------------|---------|----------|--------|---------|
| TRJ-CRB | Points | 317.4 | 312.14 | 1.69% | -4.63% |
| Nymex (WTI) | US\$/bbl. | 103.31 | 98.67 | 4.70% | 13.06% |
| ICE Brent | US\$/bbl. | 121.16 | 117.47 | 3.14% | 28.48% |
| N. Gas Henry Hub | US\$/Mmbtu | 2.48 | 2.5 | -0.80% | -41.37% |
| Cotton | USd/Pound | 100.9 | 99.75 | 1.15% | -41.32% |
| Gold | US\$/Tr.Oz | 1731.57 | 1722 | 0.56% | 21.87% |
| Sliver | US\$/Tr.Oz | 33.55 | 33.5775 | -0.08% | 8.51% |
| Copper | US\$/MT | 8286 | 8460.75 | -2.07% | -14.13% |
| Platinum | US\$/Oz | 1639.38 | 1659.5 | -1.21% | -7.39% |
| Coal | US\$/MT | 116.45 | 116.45 | 0.00% | -7.65% |

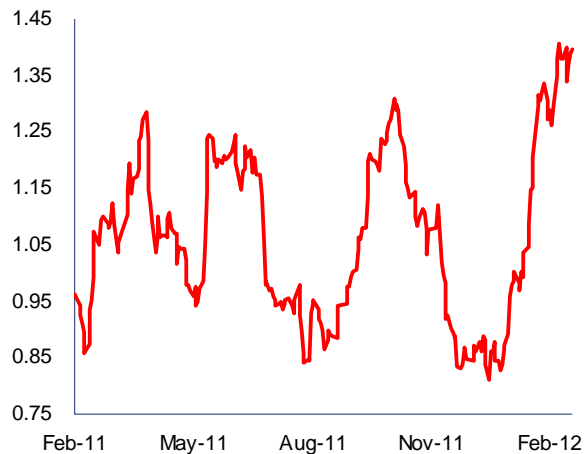
Source: Bloomberg

Chart Bank

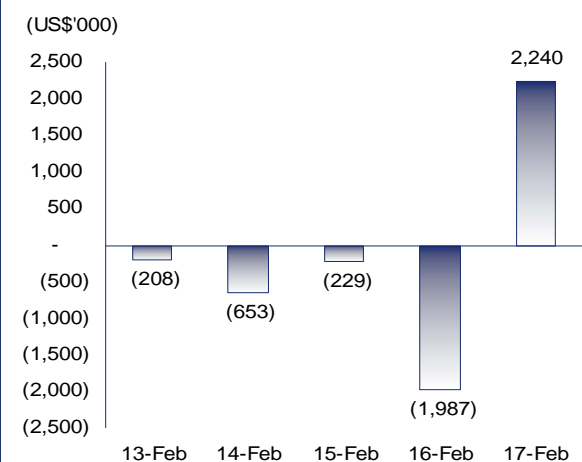
Earnings Yield vs. T-Bill Differential



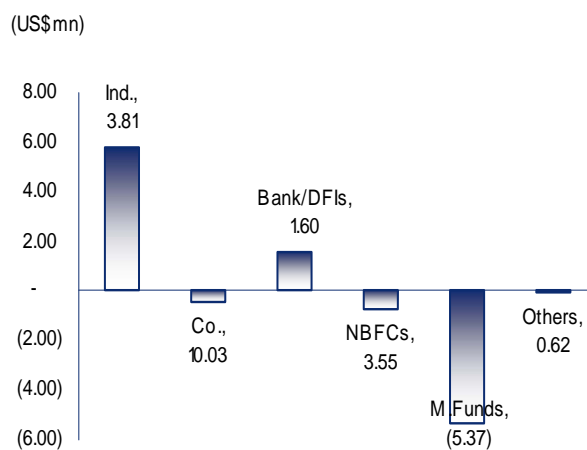
Advance to Decline Ratio



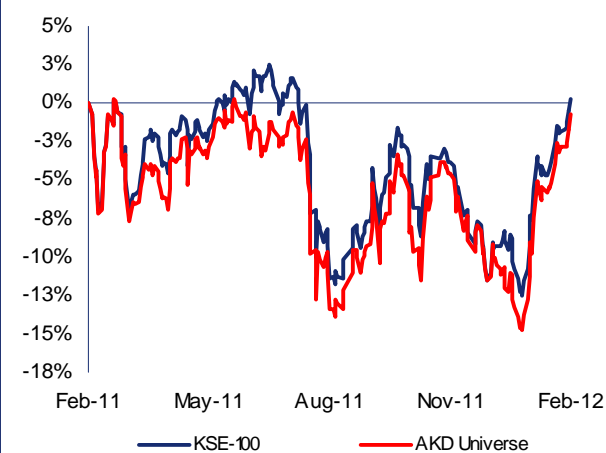
FIPI Flows for the week



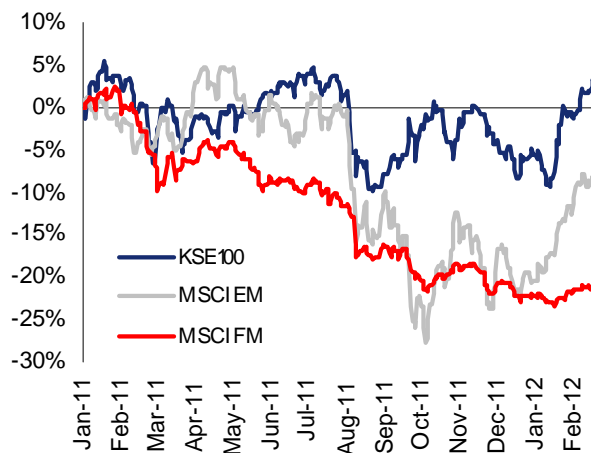
LIPI Flows for the week



AKD Universe vs. KSE-100 Index



KSE-100 vs. MSCI-EM & MSCI-FM

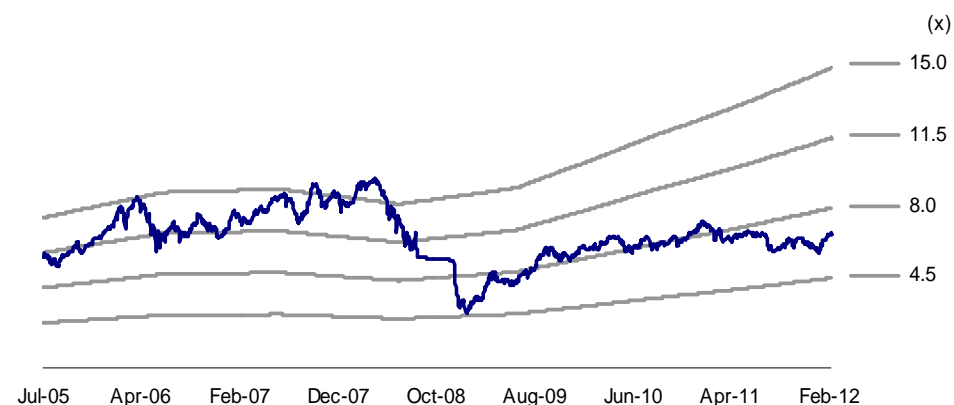


AKD Universe Valuations

| February 17, 2012 | 2009A | 2010A | 2011A/F | 2012F | 2013F |
|----------------------------|-------|-------|---------|-------|-------|
| EPS (PkR) | 6.2 | 7.8 | 9.4 | 10.2 | 11.4 |
| EPS chg (%) | 10.1 | 25.2 | 19.7 | 9.3 | 11.9 |
| Price to Earnings (x) | 11.3 | 9.0 | 7.5 | 6.9 | 6.2 |
| Price to Book (x) | 2.1 | 1.9 | 1.6 | 1.4 | 1.3 |
| Price to CF (x) | 16.6 | 19.8 | 21.8 | 13.6 | 13.7 |
| Earnings Yield (%) | 8.9 | 11.1 | 13.3 | 14.5 | 16.2 |
| Dividend Yield (%) | 5.3 | 5.5 | 6.7 | 7.6 | 8.7 |
| Book Value per Share (PkR) | 33.0 | 37.8 | 43.4 | 49.0 | 54.4 |
| Return on Equity (%) | 18.9 | 20.7 | 21.6 | 20.9 | 21.0 |
| Return on Assets (%) | 3.2 | 3.7 | 4.0 | 3.9 | 4.0 |
| Chg in Sales (%) | 18.8 | 14.8 | 15.5 | 10.3 | 9.9 |
| Gross Margin (%) | 30.7 | 31.7 | 31.4 | 31.2 | 32.0 |
| Operating Margin (%) | 20.8 | 22.0 | 22.1 | 21.7 | 22.3 |
| Net Margin (%) | 9.6 | 10.5 | 10.9 | 10.8 | 11.0 |
| Payout (%) | 60.2 | 49.7 | 50.3 | 52.2 | 53.5 |
| EV / EBITDA (x) | 7.6 | 5.8 | 5.1 | 4.6 | 4.1 |
| Price to Sales (x) | 1.1 | 0.9 | 0.8 | 0.7 | 0.7 |

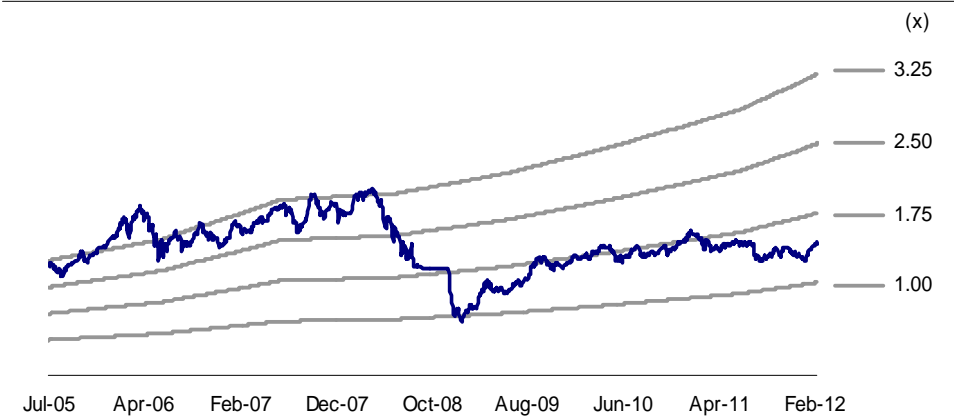
Source: AKD Research

Market PER Chart FY12F



Source: AKD Research

Market P/BVS Chart FY12F



Source: AKD Research

AKD Universe Active Coverage Cluster's Valuations

| Stocks | Symbol | Price (Pkr) | TP (Pkr) | Stance | EPS (Pkr) | | | PER (x) | | | PBV (x) | | | DY (%) | | |
|---------------------------------------|--------|----------------|-------------|------------|--------------|-------|-------|------------|-------|-------|------------|-------|------|-----------|-------|------|
| | | | | | 10A | 11A/F | 12F | 10A | 11A/F | 12F | 10A | 11A/F | 12F | 10A | 11A/F | 12F |
| Industrial Engineering | | | | | | | | | | | | | | | | |
| Millat Tractors | MTL | 456.8 | 583.6 | Buy | 62.4 | 73.0 | 45.9 | 7.3 | 6.3 | 9.9 | 4.0 | 3.6 | 3.0 | 11.4 | 10.4 | 5.0 |
| Automobile and Parts | | | | | | | | | | | | | | | | |
| Indus Motors | INDU | 239.3 | 276.6 | Accumulate | 43.8 | 34.9 | 39.6 | 5.5 | 6.9 | 6.0 | 1.5 | 1.3 | 1.1 | 6.3 | 6.3 | 5.7 |
| Pak Suzuki Motors | PSMC | 60.0 | 87.5 | Buy | 2.6 | 4.6 | 8.5 | 23.4 | 13.0 | 7.1 | 0.3 | 0.3 | 0.3 | 0.8 | 0.8 | 0.8 |
| Construction and Materials | | | | | | | | | | | | | | | | |
| DG Khan Cement | DGKC | 25.2 | 33.9 | Buy | 0.5 | 0.4 | 2.1 | 47.3 | 64.5 | 11.8 | 0.4 | 0.4 | 0.4 | 0.0 | 0.0 | 0.0 |
| Lucky Cement | LUCK | 91.0 | 112.9 | Buy | 9.7 | 12.3 | 15.6 | 9.4 | 7.4 | 5.8 | 1.2 | 1.1 | 1.0 | 4.4 | 4.4 | 6.9 |
| Chemicals | | | | | | | | | | | | | | | | |
| Engro Polymer Chemicals | EPCL | 9.6 | 8.2 | Reduce | -1.2 | -0.7 | -0.6 | -7.8 | -14.0 | -16.1 | 0.9 | 1.0 | 0.8 | 0.0 | 0.0 | 0.0 |
| Lotte Pakistan PTA Limited | LOTPTA | 8.6 | 9.1 | Accumulate | 3.0 | 2.9 | 1.4 | 2.9 | 3.0 | 6.3 | 1.3 | 1.0 | 0.9 | 5.8 | 5.8 | 5.8 |
| Engro Chemical | ENGRO | 134.0 | 226.0 | Buy | 17.3 | 19.0 | 30.5 | 7.8 | 7.0 | 4.4 | 1.5 | 1.3 | 1.1 | 3.7 | 3.6 | 5.4 |
| Fauji Fert. Bin Qasim Ltd. | FFBL | 46.7 | 49.3 | Accumulate | 7.0 | 10.6 | 7.2 | 6.7 | 4.4 | 6.5 | 3.6 | 3.4 | 3.4 | 14.0 | 19.8 | 15.3 |
| Fauji Fertilizer Company | FFC | 185.6 | 217.3 | Accumulate | 13.0 | 24.2 | 24.4 | 14.3 | 7.7 | 7.6 | 10.2 | 7.7 | 7.1 | 5.6 | 11.6 | 12.8 |
| Food Producers | | | | | | | | | | | | | | | | |
| Unilever Pakistan Limited | ULEVER | 5,500.1 | 5,213 | Reduce | 246.2 | 312.8 | 369.8 | 22.3 | 17.6 | 14.9 | 20.5 | 19.3 | 18.2 | 4.5 | 5.4 | 6.4 |
| Engro Foods Limited | EFOODS | 39.2 | 32.0 | Reduce | 0.2 | 0.6 | 1.2 | 167.0 | 64.2 | 33.9 | 5.7 | 2.9 | 2.7 | 0.0 | 0.0 | 0.0 |
| Gas Water & Multiutilities | | | | | | | | | | | | | | | | |
| Sui Southern Gas company | SSGC | 19.2 | 38.6 | Buy | 5.0 | 5.4 | 5.7 | 3.8 | 3.6 | 3.4 | 1.2 | 1.0 | 0.8 | 6.0 | 9.9 | 9.4 |
| Non Life Insurance | | | | | | | | | | | | | | | | |
| Adamjee Insurance | AICL | 52.5 | 80.6 | Buy | 5.0 | 5.6 | 6.3 | 10.5 | 9.3 | 8.3 | 0.6 | 0.5 | 0.5 | 4.3 | 10.7 | 14.5 |
| Oil & Gas | | | | | | | | | | | | | | | | |
| Oil & Gas Development Co. | OGDC | 162.9 | 176.6 | Accumulate | 13.8 | 14.8 | 19.0 | 11.8 | 11.0 | 8.6 | 4.5 | 3.5 | 2.7 | 3.4 | 3.4 | 4.9 |
| Pak Oilfields | POL | 371.1 | 432.0 | Accumulate | 31.4 | 45.7 | 52.5 | 11.8 | 8.1 | 7.1 | 3.0 | 2.6 | 2.4 | 6.9 | 9.4 | 10.8 |
| Pakistan State Oil | PSO | 256.4 | 433.8 | Buy | 52.8 | 86.2 | 61.4 | 4.9 | 3.0 | 4.2 | 1.5 | 1.1 | 0.9 | 3.1 | 3.9 | 6.2 |
| Electricity | | | | | | | | | | | | | | | | |
| Hub Power Co. | HUBC | 36.3 | 50.2 | Buy | 4.7 | 4.8 | 5.9 | 7.7 | 7.6 | 6.2 | 1.4 | 1.3 | 1.2 | 13.8 | 15.1 | 15.6 |
| Kot Addu Power Company | KAPCO | 43.1 | 52.0 | Buy | 5.8 | 7.4 | 7.5 | 7.5 | 5.8 | 5.7 | 1.6 | 1.5 | 1.5 | 11.6 | 15.1 | 15.7 |
| Fixed Line Telecommunication | | | | | | | | | | | | | | | | |
| Pakistan Telecommunication | PTC | 11.9 | 18.2 | Buy | 2.3 | 1.6 | 2.0 | 5.2 | 7.2 | 5.9 | 0.6 | 0.6 | 0.6 | 14.7 | 14.7 | 14.7 |
| Personal Goods | | | | | | | | | | | | | | | | |
| Nishat Mills | NML | 48.8 | 47.8 | Neutral | 8.3 | 13.8 | 8.5 | 5.9 | 3.5 | 5.7 | 0.5 | 0.5 | 0.5 | 5.1 | 6.8 | 4.1 |
| Banks | | | | | | | | | | | | | | | | |
| Allied Bank Limited | ABL | 62.0 | 75.5 | Buy | 9.6 | 11.7 | 12.3 | 6.4 | 5.3 | 5.05 | 1.5 | 1.2 | 1.10 | 5.9 | 7.3 | 8.1 |
| Askari Bank Limited | AKBL | 11.9 | 11.5 | Neutral | 1.3 | 2.0 | 2.4 | 9.1 | 6.0 | 4.9 | 0.5 | 0.5 | 0.4 | 0.0 | 0.0 | 8.4 |
| Bank Alfalah | BAFL | 13.2 | 13.8 | Neutral | 0.7 | 2.5 | 2.8 | 18.4 | 5.3 | 4.8 | 0.8 | 0.7 | 0.6 | 0.0 | 7.6 | 0.0 |
| Habib Bank Limited | HBL | 118.9 | 130.0 | Accumulate | 15.5 | 18.5 | 19.4 | 7.7 | 6.4 | 6.1 | 1.4 | 1.1 | 1.0 | 5.0 | 5.9 | 6.7 |
| Habib Metropolitan Bank | HMB | 17.2 | 20.0 | Accumulate | 2.7 | 3.0 | 3.5 | 6.4 | 5.7 | 4.9 | 0.9 | 0.7 | 0.7 | 0.0 | 4.4 | 5.8 |
| MCB Bank Limited | MCB | 187.3 | 180.0 | Neutral | 20.2 | 25.1 | 26.6 | 9.3 | 7.5 | 7.0 | 1.9 | 1.7 | 1.52 | 5.6 | 6.7 | 7.5 |
| Meezan Bank Limited | MEBL | 21.9 | 24.0 | Accumulate | 2.4 | 3.2 | 3.6 | 9.2 | 6.8 | 6.1 | 1.4 | 1.2 | 1.1 | 0.0 | 4.6 | 5.7 |
| National Bank of Pakistan | NBP | 49.1 | 48.0 | Neutral | 10.5 | 9.9 | 10.1 | 4.7 | 5.0 | 4.9 | 0.6 | 0.6 | 0.5 | 12.2 | 12.2 | 12.7 |
| United Bank Ltd | UBL | 62.1 | 69.9 | Accumulate | 9.0 | 11.2 | 12.3 | 6.9 | 5.5 | 5.1 | 1.0 | 0.9 | 0.8 | 8.1 | 6.4 | 7.2 |

Source: AKD Research

AKD Universe Coverage Cluster's Performance

| Stocks | Symbol | Price 17-Feb-12 | Absolute Performance (%) | | | | | 1 Year High | 1 Year Low |
|---------------------------------------|--------|--------------------|--------------------------|-------|-------|-------|------|----------------|---------------|
| | | | 1M | 3M | 6M | 12M | YTD | | |
| KSE-100 Index | | 12,495.68 | 10.5 | 4.9 | 10.9 | 3.6 | 10.1 | 12,576.48 | 10,842.26 |
| Industrial Engineering | | | | | | | | | |
| AI-Ghazi Tractor | AGTL | 187.49 | -1.4 | 10.4 | -6.0 | -15.0 | -2.8 | 242.06 | 158.38 |
| Millat Tractors | MTL | 456.76 | 10.0 | 14.8 | -6.2 | -8.8 | 25.1 | 617.94 | 355.77 |
| Automobile and Parts | | | | | | | | | |
| Indus Motors | INDU | 239.28 | 13.1 | 17.3 | 12.6 | -14.9 | 16.7 | 292 | 191.1 |
| Pak Suzuki Motors | PSMC | 60.01 | 0.0 | -12.4 | -6.3 | -5.9 | 1.7 | 76.42 | 58.97 |
| Construction and Materials | | | | | | | | | |
| DG Khan Cement | DGKC | 25.16 | 25.4 | 19.8 | 19.3 | 1.7 | 32.2 | 27.73 | 18.1 |
| Lucky Cement | LUCK | 91.01 | 16.0 | 10.4 | 26.0 | 35.8 | 21.3 | 87.03 | 60.32 |
| Chemicals | | | | | | | | | |
| Engro Polymer Chemicals | EPCL | 9.58 | 16.4 | 19.6 | 18.1 | -26.6 | 31.8 | 13.62 | 7.23 |
| Lotte Pakistan PTA Limited | LOTPTA | 8.57 | -14.5 | -18.7 | -22.9 | -46.8 | -7.6 | 17.01 | 8.39 |
| Engro Chemical | ENGRO | 133.99 | 33.4 | 15 | 8.2 | -26.5 | 44.5 | 205.78 | 91.97 |
| Fauji Fert. Bin Qasim Ltd. | FFBL | 46.69 | 4.8 | -22.0 | -2.0 | 13.6 | 10.0 | 63.67 | 38.57 |
| Fauji Fertilizer Company | FFC | 185.61 | 11.8 | 2.1 | 19.5 | 51.8 | 24.1 | 198.35 | 109.82 |
| Food Producers | | | | | | | | | |
| Unilever Pakistan Limited | ULEVER | 5,500.14 | 5.8 | -0.5 | -2.7 | 23.4 | -1.2 | 6007.42 | 4145.5 |
| Engro Foods Limited | EFOODS | 39.22 | 64.9 | 63.6 | 61.7 | 58.7 | 73.5 | 26.64 | 21.8 |
| Gas Water & Multiutilities | | | | | | | | | |
| Sui Southern Gas company | SSGC | 19.16 | 2.9 | -4.2 | -4.2 | -25.6 | -0.7 | 27.2 | 16.94 |
| Non Life Insurance | | | | | | | | | |
| Adamjee Insurance | AICL | 52.46 | 5.6 | 11.5 | 4.9 | -37.5 | 12.8 | 92.1 | 40.06 |
| Oil & Gas | | | | | | | | | |
| Oil & Gas Development Co. | OGDC | 162.93 | 12.8 | 5.1 | 24.9 | -3.0 | 7.5 | 172.7 | 120.29 |
| Pak Oilfields | POL | 371.11 | 4.6 | 2.1 | 6.1 | 18.0 | 7.1 | 390.34 | 281.89 |
| Pakistan State Oil | PSO | 256.40 | 8.3 | 15 | 7.5 | -6.7 | 12.8 | 290.7 | 205.67 |
| Electricity | | | | | | | | | |
| Hub Power Co. | HUBC | 36.33 | 7.2 | -2.0 | -5.6 | -3.5 | 6.2 | 42.57 | 33.34 |
| Kot Addu Power Company | KAPCO | 43.09 | 7.8 | 3.8 | 5.3 | 1.1 | 4.3 | 47.45 | 39.51 |
| Fixed Line Telecommunication | | | | | | | | | |
| Pakistan Telecommunication | PTC | 118.8 | 11.1 | 9.3 | 2.9 | -35.7 | 14.3 | 19 | 9.88 |
| Personal Goods | | | | | | | | | |
| Nishat Mills | NML | 48.79 | 17.9 | 9.3 | 13.3 | -20.4 | 20.6 | 66.87 | 38.27 |
| Banks | | | | | | | | | |
| Allied Bank Limited | ABL | 62.00 | 10.1 | -0.3 | 1.7 | -0.4 | 15.1 | 67.72 | 53.54 |
| Askari Bank Limited | AKBL | 11.89 | 15.4 | 8.7 | 18.5 | -17.5 | 18.5 | 15.64 | 8.76 |
| Bank Alfalah | BAFL | 13.20 | 14.8 | 12.0 | 28.8 | 23.0 | 17.3 | 12.36 | 9.01 |
| Habib Bank Limited | HBL | 118.94 | 10.1 | 3.8 | -1.4 | 4.7 | 12.1 | 125.16 | 105.3 |
| Habib Metropolitan Bank | HMB | 17.22 | 1.3 | -6.1 | -1.5 | -19.3 | 2.0 | 21.77 | 16.42 |
| MCB Bank Limited | MCB | 187.25 | 25.1 | 17.0 | 7.1 | -12.8 | 39.1 | 229.83 | 134.6 |
| Meezan Bank Limited | MEBL | 21.88 | 17.8 | 12.2 | 15.2 | 38.0 | 25.9 | 22.7 | 15.04 |
| National Bank of Pakistan | NBP | 49.08 | 15.5 | 10.7 | 7.3 | -17.2 | 19.6 | 64.46 | 36.18 |
| United Bank Ltd | UBL | 62.09 | 15.2 | 7.7 | 3.5 | -2.2 | 18.5 | 67.24 | 51.27 |

Source: KSE & AKD Research

Economic Snapshot

| End Month Data | Units | Apr-11 | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Oct-11 | Nov-11 | Dec-11 |
|----------------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| T-bill | | | | | | | | | | |
| 3M | % | 13.25 | 13.11 | 13.45 | 13.50 | 13.04 | 13.04 | 12.28 | 11.78 | 11.74 |
| 6M | % | 13.63 | 13.50 | 13.71 | 13.75 | 13.26 | 13.23 | 12.32 | 11.79 | 11.67 |
| 12M | % | 13.83 | 13.80 | 13.89 | 13.91 | 13.35 | 13.33 | 12.37 | 11.86 | 11.84 |
| PIB 10Y | % | 14.10 | 14.11 | 14.08 | 14.05 | 13.46 | 13.18 | 12.28 | 12.17 | 12.77 |
| KIBOR 6M | % | 13.94 | 13.92 | 13.95 | 13.94 | 13.38 | 13.35 | 12.23 | 11.66 | 11.73 |
| Discount rate | % | 14.0 | 14.0 | 14.0 | 13.5 | 13.5 | 12.0 | 12.0 | 12.0 | 12.0 |
| Inflation | | | | | | | | | | |
| Headline inflation | % | 13.0 | 13.2 | 13.1 | 13.8 | 11.6 | 10.5 | 11.0 | 10.2 | 9.8 |
| Core inflation | % | 9.4 | 10.2 | 10.4 | 10.7 | 10.1 | 10.6 | 10.5 | 10.4 | 10.1 |
| Food inflation | % | 17.2 | 15.9 | 15.7 | 17.6 | 13.2 | 9.9 | 11.7 | 10.0 | 9.5 |
| External Indicators | | | | | | | | | | |
| Export (PBS) | US\$ (mn) | 2,377 | 2,308 | 2,427 | 2,203 | 1,964 | 1,836 | 1,896 | 1,552 | 1,854 |
| Import (PBS) | US\$ (mn) | 3,247 | 4,288 | 3,863 | 3,639 | 3,806 | 3,622 | 3,607 | 3,729 | 4,261 |
| Trade Deficit (PBS) | US\$ (mn) | (870) | (1,980) | (1,436) | (1,436) | (1,842) | (1,786) | (1,711) | (2,177) | (2,407) |
| Home Remittances | US\$ (mn) | 1,030 | 1,050 | 1,105 | 1,096 | 1,310 | 890 | 1,018 | 924 | 1,080 |
| Current Account | US\$ (mn) | 630 | 457 | (431) | (100) | (201) | (1,034) | (287) | (688) | 160 |
| Banking Sector | | | | | | | | | | |
| Deposits | PkR (bn) | 5,160 | 5,294 | 5,599 | 5,344 | 5,365 | 5,418 | 5,354 | 5,416 | 5,875 |
| Advances | PkR (bn) | 3,388 | 3,457 | 3,505 | 3,418 | 3,412 | 3,415 | 3,323 | 3,357 | 3,493 |
| Investments | PkR (bn) | 2,243 | 2,361 | 2,548 | 2,593 | 2,657 | 2,764 | 2,934 | 2,962 | 2,970 |
| Weighted avg lending rate | % | 13.55 | 13.65 | 13.78 | 13.76 | 13.65 | 13.81 | 13.68 | 13.52 | 13.46 |
| Weighted avg deposit rate | % | 6.03 | 6.00 | 5.92 | 5.88 | 6.06 | 6.18 | 6.01 | 5.99 | 5.88 |
| Spread | % | 7.52 | 7.65 | 7.86 | 7.88 | 7.59 | 7.63 | 7.67 | 7.53 | 7.58 |
| Public Finance | | | | | | | | | | |
| Tax collection | PkR (mn) | 129,686 | 159,623 | 248,556 | 112,275 | 120,506 | 148,023 | 126,408 | 131,849 | 201,676 |
| Direct taxes | PkR (mn) | 49,635 | 46,995 | 124,204 | 28,966 | 32,069 | 63,507 | 39,659 | 45,421 | 102,945 |
| Indirect Taxes | PkR (mn) | 80,051 | 112,628 | 124,352 | 83,309 | 88,437 | 84,516 | 86,749 | 86,428 | 98,731 |
| Currency | | | | | | | | | | |
| Reserves | US\$ (mn) | 17,045 | 17,069 | 18,244 | 18,295 | 18,066 | 17,331 | 17,065 | 16,728 | 16,917 |
| USDPkR - Interbank | PkR/USD | 84.71 | 85.20 | 85.88 | 86.05 | 86.53 | 87.55 | 87.11 | 87.07 | 89.55 |

Source: SBP, PBS & AKD Research

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AKD Research Team

| Analyst | Tel no. | E-mail | Coverage |
|-----------------|-----------------------|---------------------------------|-------------------------------------|
| Naveed Vakil | +92 111 253 111 (692) | naveed.vakil@akdsecurities.net | E&P, Oil Marketing |
| Raza Jafri, CFA | +92 111 253 111 (637) | raza.jafri@akdsecurities.net | Pakistan Economy & Commercial Banks |
| Ayub Ansari | +92 111 253 111 (693) | ayub.ansari@akdsecurities.net | Fertilizer, Chemical & Telecom |
| Misbah Iqbal | +92 111 253 111 (693) | misbah.iqbal@akdsecurities.net | FMCGs, Cements & Autos |
| Anum Dhedhi | +92 111 253 111 (637) | anum.dhedhi@akdsecurities.net | Pakistan Economy & Commercial Banks |
| M. Naeem Javid | +92 111 253 111 (693) | naeem.javid@akdsecurities.net | Textile, Fertilizer |
| Qasim Anwar | +92 111 253 111 (705) | qasim.anwar@akdsecurities.net | Technical Analysis |
| Hassan Quadri | +92 111 253 111 (639) | hassan.quadri@akdsecurities.net | Research Production |
| Azher Ali Quli | +92 111 253 111 (639) | azher.quli@akdsecurities.net | Research Production |
| Nasir Khan | +92 111 253 111 (639) | nasir.khan@akdsecurities.net | Research Production |
| Tariq Mehmood | +92 111 253 111 (643) | tariq.mehmood@akdsecurities.net | Library Operations |

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